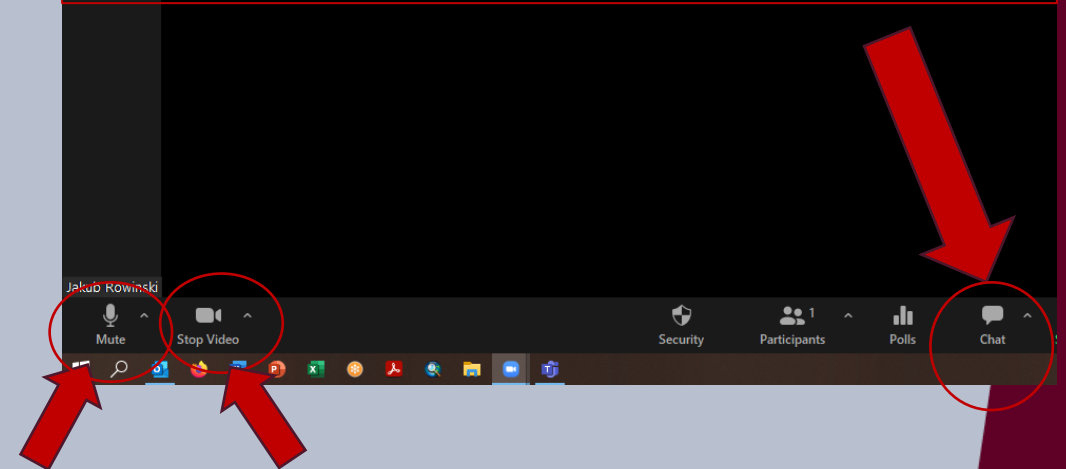


April 15 Freight Initiatives Committee Agenda

- Roll Call of Members
- Approval of Minutes
- Update on NJTPA Freight Division Activities
- Annual Port Industry Update
 - Beth Rooney, Port Director, Port Authority of New York and New Jersey
 - John Nardi, President, Shipping Association of New York and New Jersey
- Two-Minute Reports on Freight Activities from Committee Members
- Next Meeting: Monday, June 17, 2024
- Adjournment

Please use the Chat box to ask questions during the presentations and if requesting credits, please post your name and email, followed by either AICP or PE with your PE license number



Please mute and turn off your video when not speaking.

1Q24 Industrial Market

- Nearly 866 million SF of space.
- 2.6 million were delivered to the market
- 3.5 million square feet of new construction started.
- Excluding the TJX lease, the companies leasing or renewing were comprised of 39% third party logistics companies, 24% food service and 22% wholesale/retails companies.



Source: <https://re-nj.com/>

2050 Freight Industry Level Forecasts Update

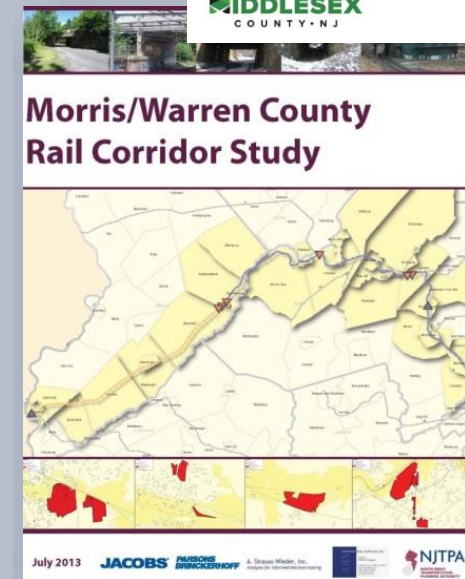
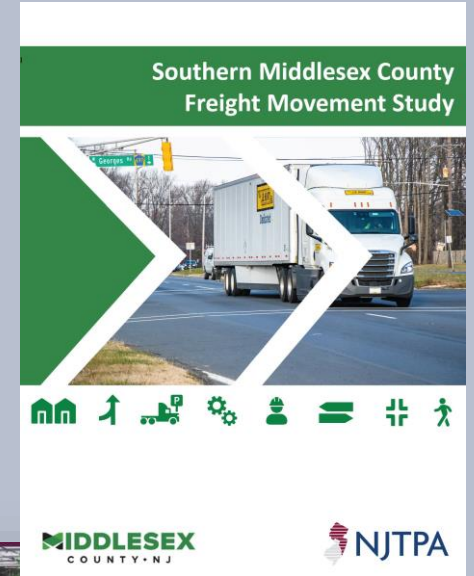
- Commodity and Area Profiles, Forecasts and Flows
- First Technical Advisory Committee Meeting held in March
- Details available at: <https://njtpa.org/Planning/Regional-Programs/Studies/Active/2050-Freight-Industry-Level-Forecasts-Update.aspx>
- June 2025 Completion

MAP Forum Multi-State Freight Working Group April 18 Webinar

- Uses for and Approaches for Disaggregating Freight Analysis Framework (FAF) Information Workshop
- April 18, 2024, 10 AM to Noon on Zoom
- Agenda and connection information: <https://njtpa.org/Get-Involved/Info-Resources/Calendar/2024/April/MAP-Forum-Multi-State-Freight-Working-Group.aspx>

Freight Concept Development Program

- Completed Project Intake Process
- Selected 2 Projects for FY 2025 FCDP
 - Southern Middlesex County North-South Truck Corridor Project in Cranbury and Monroe, Middlesex County
 - Hanover Avenue Bridge Catenary Rail Clearance Project in Morris Plains, Morris County
- Approved by NJTPA Board in March 2024

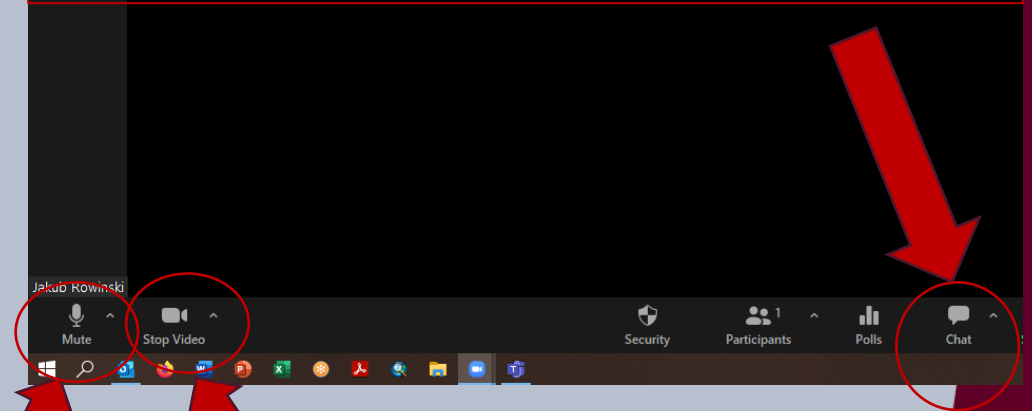


Presentations

Annual Port Industry Update

- Beth Rooney, Port Director, Port Authority of New York and New Jersey
- John Nardi, President, Shipping Association of New York and New Jersey

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Port of New York & New Jersey

North Jersey Transportation Planning Authority
Freight Initiatives Committee
April 15, 2024

The Port District

PANYNJ Facilities Map

Established as a region within a radius of approximately 25 miles from the Statue of Liberty

+ Air

+ Land

+ Rail

+ Sea



Our Facilities

■ AIR ■ LAND ■ RAIL ■ SEA

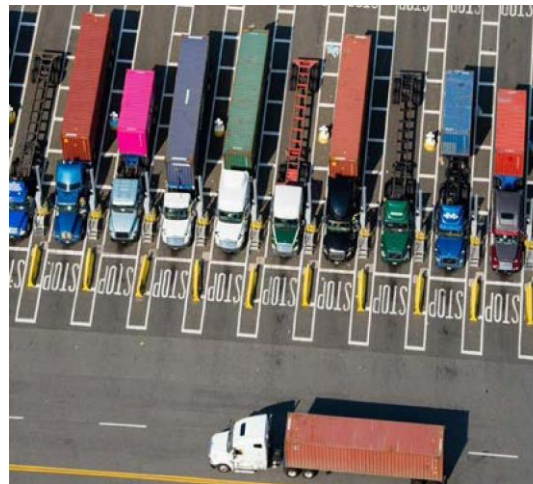
Port Facilities

- Landlord port model
- 3,000 acres of waterfront property
- 6 marine terminals
- Port-wide intermodal rail facilities



More Than Containers

- 3 Auto Processors
- 2 Passenger Cruise Terminals
- Various bulk and breakbulk cargo including scrap metal, Belgian block, edible oils, orange juice and cement
- Project cargo and heavy lift capabilities
- NYNJ Rail (Cross-Harbor car float operation)
- Warehousing and distribution, trucking and numerous maritime support industries



2023 Key Accomplishments



- ✓ Secured grant funding to advance Southbound Connector Project design
- ✓ Launched Anonymous Feedback QR Codes for Trucking Community



- ✓ Port Authority releases Net Zero Roadmap
- ✓ Begin construction on (4) DC Fast Chargers at Port Info Center



- ✓ Launched Trucker Appreciation Events series
- ✓ Launched TWIC “Enroll Your Own”



- ✓ PA Board approved \$180M Berth & Wharf Rehabilitation Program



- ✓ Port Street Corridor Improvement Project begins



- ✓ PA Board approved two cost-sharing agreements with USACE to:
 - Develop PED for future deepening and selective widening, and
 - Study improvements to Arthur Kill Channel to access Howland Hook

2023 by the Numbers

#2 Port in the United States for total loaded TEU's

7.8 Million TEUs

629,193 Rail Lifts

366,796 Autos



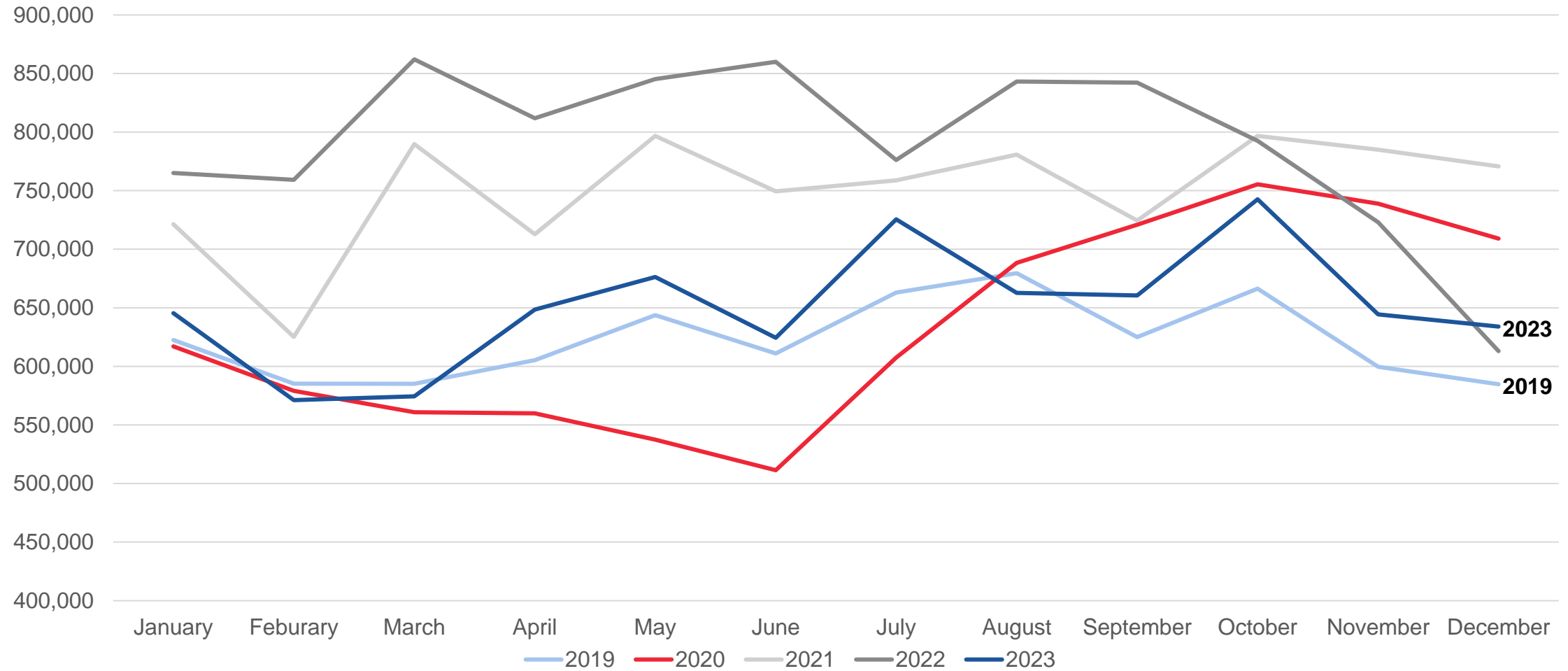
**1,181,487
Cruise Passengers**



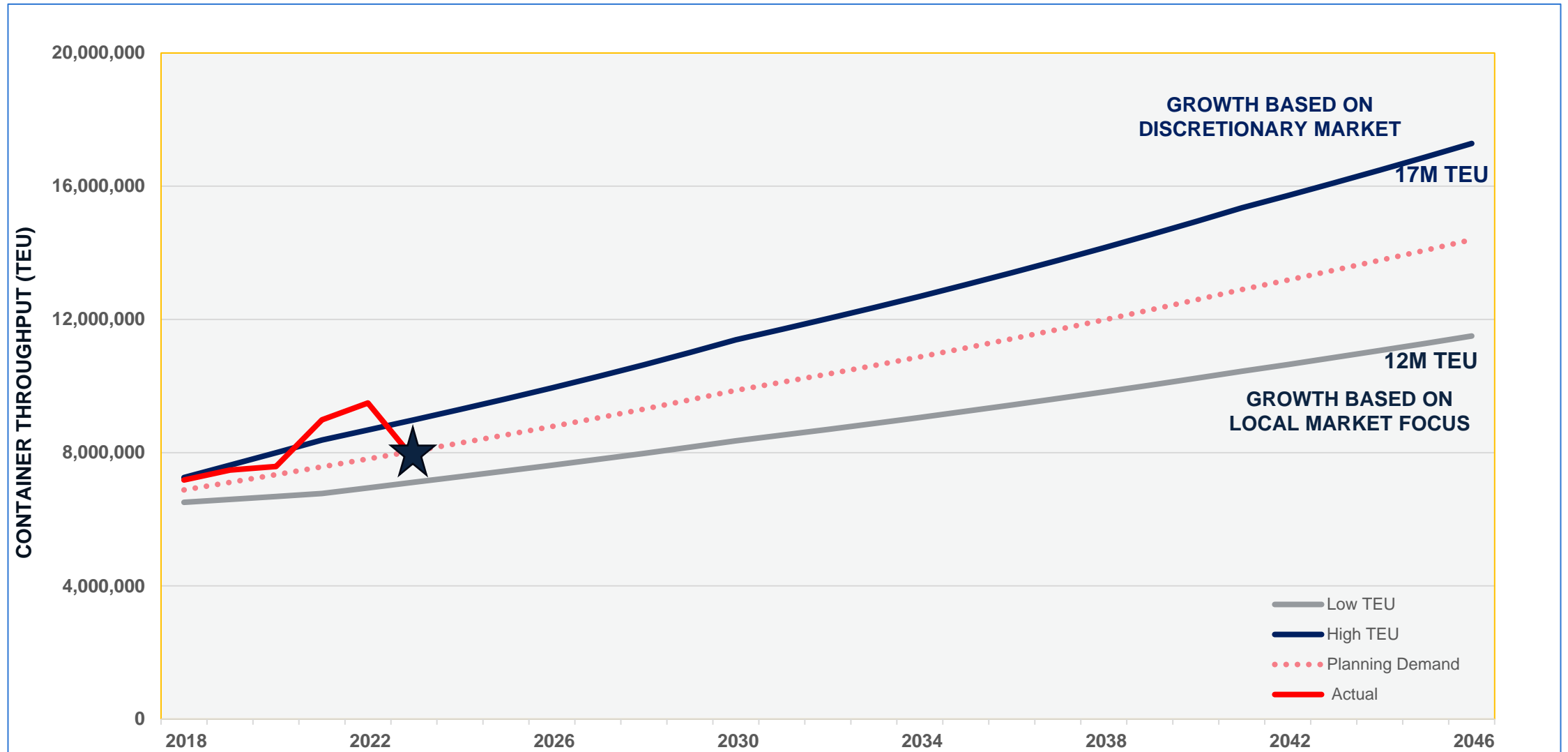
**3.1 Million Metric
Tons of Bulk Cargo**

Normalized Volume Growth & Seasonality

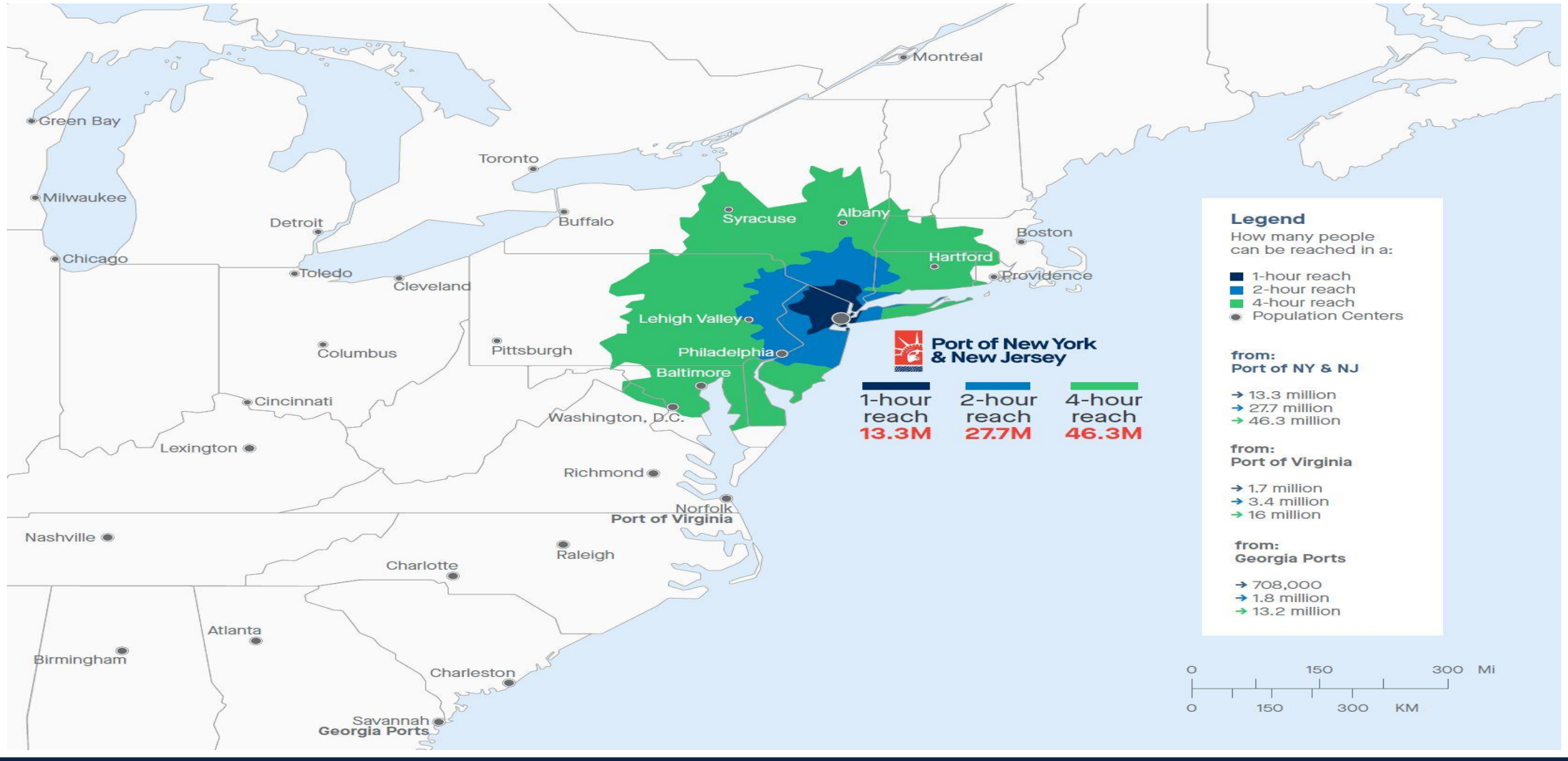
2023 Volumes 4.4% Higher Compared to Pre-Pandemic 2019 Volumes



2023 Volumes Align with Port Master Plan Forecast

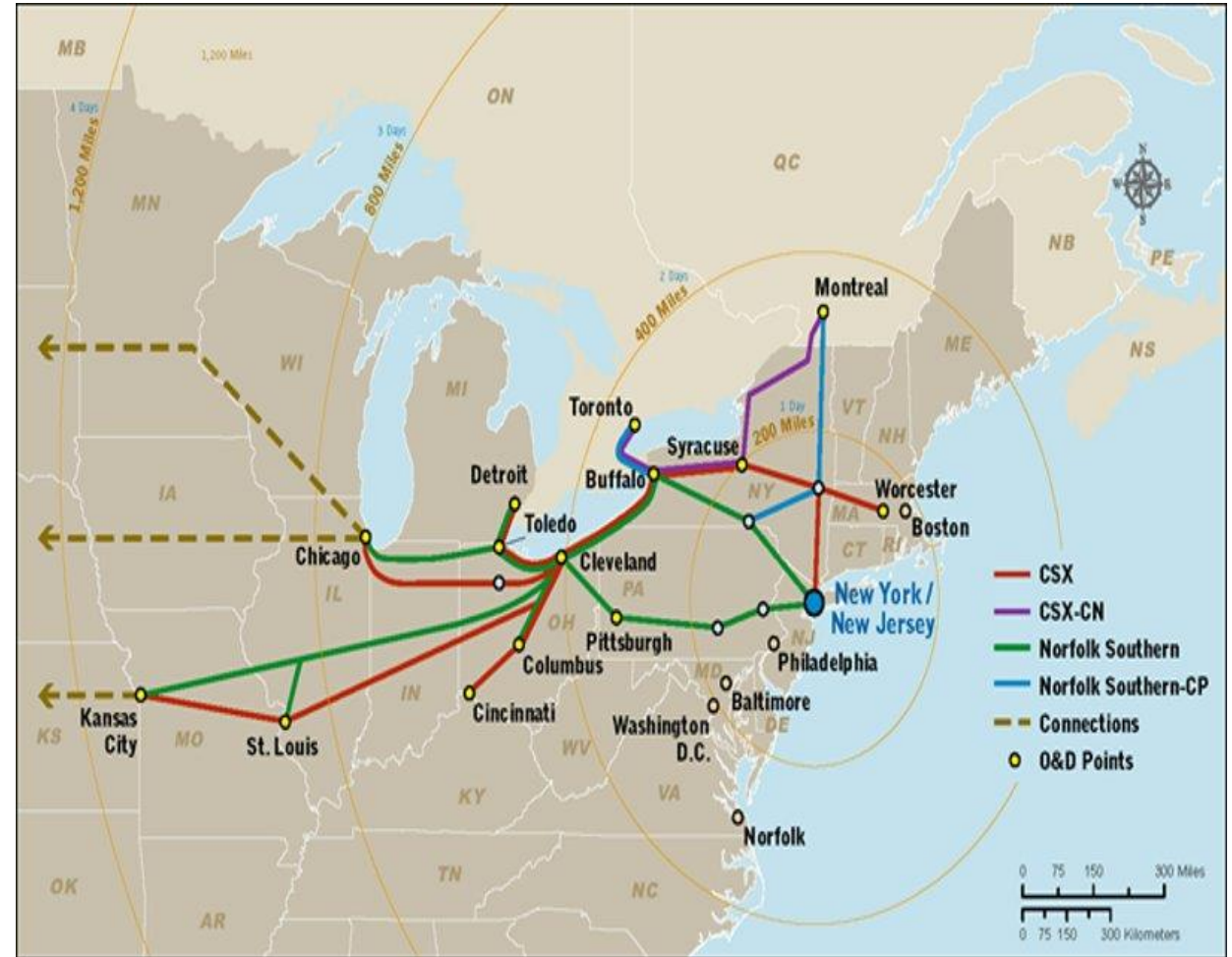


Greater Access to Consumers



Greater Access to Key Inland Markets

- \$600M rail program
- Four on-dock ExpressRail facilities serving all six marine terminals
- Two Class I railroads, CSX and Norfolk Southern
- 1.5 million annual lift capacity with over 50 destinations
- 629,193 rail lifts in 2023
- Southbound Connector Project will increase throughput capacity and network efficiency



2024 Priorities

Port Authority Initiatives to Support Capacity and Fluidity



Sustainability

- Update Community Engagement Plan
- Host Port Sustainability Summit
- Investigate feasibility of Green Shipping Corridors
- Commission DC Fast Chargers at Port Info Center



Infrastructure

- Complete Southbound Connector Stage III Design
- Commence USACE study for pathway to Howland Hook



Customer Experience

- Initiate credit card payment at Truck Service Center
- Deploy Customer Info Bot for Truck Service Center
- Award new ferry contract (Hoboken – Brookfield Place)
- Host Rail Summit



Safety & Security

- Expand regional participation in PONYNJ Security Information Exchange
- Coordinate additional first responder awareness programs for host communities



Port of New York & New Jersey

Thank You!

Bethann Rooney
Port Director
The Port Authority of NY & NJ
212-435-4215
berooney@panynj.gov

www.portnynj.com



@PORTNYNJ



**NJTPA Freight Initiatives
Committee**

John Nardi

SANYNJ President

April 15, 2024

**Who is the Shipping Association of
New York and New Jersey?**

Who are our members?

What are our objectives?



SHIPPING ASSOCIATION NY&NJ MEMBER COMPANIES

- ✓ **ACGI Shipping**
- ✓ **Allied Universal Services**
- ✓ *The American Sugar Refining Company*
- ✓ *APL, Ltd.*
- ✓ *APM Terminals Elizabeth*
- ✓ *Atlantic Container Line*
- ✓ *Bermuda Agencies Limited*
- ✓ *Cargotec Crane & Electrical Services*
- ✓ *Ceres Atlantic Terminals, Inc.*
- ✓ *CMA-CGM (America), LLC*
- ✓ *Columbia Coastal Transport, LLC*
- ✓ *COSCO Container Lines Americas, Inc.*
- ✓ **Doyle Security Services**
- ✓ **Ellerman City Liner Services**
- ✓ *Essex Cement Company*
- ✓ *Evergreen Shipping Agency (America) Corp.*
- ✓ *GCT Bayonne LP*
- ✓ *GCT New York LP*
- ✓ *Hapag-Lloyd (America) Inc.*
- ✓ *Hoegh Autoliners AS*
- ✓ *Hyundai America Shipping Agency*
- ✓ *"K" Line America, Inc.*
- ✓ **Kalyпсо Compagnia di Navigazione**
- ✓ *M. P. Howlett, Inc.*
- ✓ *Maersk Inc.*
- ✓ *Maher Terminals, L.L.C*
- ✓ *Mediterranean Shipping Company*
- ✓ *MOL (America), Inc.*
- ✓ *NYK Line (North America) Inc.*
- ✓ *OOCL, (USA), Inc.*
- ✓ *Port Newark Container Terminal L.L.C.*
- ✓ *Ports America, Inc.*
- ✓ *Red Hook Container Terminal, L.L.C.*
- ✓ **Sea Lead Shipping**
- ✓ *SIMS Metal Management*
- ✓ *Turkon America, Inc.*
- ✓ **Terminal Security Solutions**
- ✓ *Wallenius Wilhelmsen Logistics*
- ✓ **Wan Hai Lines**
- ✓ *Yang Ming Marine Transport Corp.*
- ✓ *Zim Integrated Shipping Services Ltd.*
- ✓ *American Maritime Service of NY,*
- ✓ *Bay Container Repairs of New Jersey*
- ✓ *Container Services of New Jersey, Inc.*
- ✓ *FAPS, Inc.*
- ✓ **Nissan Intl Transport**
- ✓ **Novelties Distribution**
- ✓ *Portwide Cargo Securing Company*
- ✓ *ZPMC NA East Coast*

Recent Additions



SHIPPING ASSOCIATION OF NY&NJ MISSION STATEMENT

SANYNJ's mission is to represent the interests of its members (Ocean Carriers and Terminal Operators) in maximizing the efficiency, cost-competitiveness, safety and quality of marine cargo operations in the Port of New York and New Jersey.

NYSA will accomplish this mission:

- 1. Through negotiation of fair collective bargaining agreements (CBA) with the International Longshoremen's Association and the Port Police and Guards Union**
- 2. Through effective implementation of those collective bargaining agreements; and judicious management of the various funds created thereunder**
- 3. Through strong advocacy of our members' interests in the public, government and business communities**
- 4. Through close collaboration with other maritime and maritime-related organizations who share common interests**
- 5. Through partnering with public agencies tasked with the improvement of the region's transportation system**



SHIPPING ASSOCIATION OF NY&NJ

Today's Update on Shipping Association of New York and New Jersey

1. Labor Developments
2. Port Oversight Transition to New Jersey State Police
3. Training
4. Community Outreach
5. Port of NY&NJ Council on Port Performance
 - 2024 Priorities



LABOR DEVELOPMENTS

Labor Developments – There are two Longshore Contracts in each port.

A – The Master Contract which cover all ports: Wages, Healthcare, Jurisdiction

B – A Local Contract: Pension, Other Welfare, Local Conditions

- **Current contracts CBA between the NYSA and ILA expire September 30, 2024**
- **Local Contract in NY&NJ is completed:**
 - **Absenteeism**
 - **Productivity**
- **Most other ports are still negotiating their local contracts**
 - **May 17th deadline**
- **Master Contract discussion will resume once the Local Contracts are near completion**



LABOR DEVELOPMENTS

- The volume pendulum certainly swung in 2023 and this had a dramatic effect on the longshore labor developments in the port. We quickly went from daily shortages and a burned-out workforce to having a surplus of longshoremen
- The port was short, hundreds of workers a day, to having a surplus on a daily average basis of about 400 workers. Our focus in 2024 has gone from trying to bring new workers into the industry, to **WORKER RETENTION**.
 - All of these workers went through the on-boarding process, which can be a time-consuming process in our port.
 - Most left other jobs to become longshoremen.
 - Spent millions of dollars training these workers to drive specialized machinery.
 - The bottom line is we don't want to lose them to other industries or jobs. The average attrition rate on the LS side on average is about 100 workers per year.
- If normal growth occurs these workers should find a more permanent home or sustainable income in a couple of years.



OVERSITE TRANSITION TO THE NEW JERSEY STATE POLICE

- The Waterfront Commission of New York Harbor (WCNYH) was an obstacle to port hiring and was very “New York centric. Currently approximately 5% of port activity takes place in New York.
-
- The WCNYH was more focused on justifying their existence rather than the good of the port.
- Governor Christie signed Legislation eliminating the WCNYH as he was leaving office and moved the Port oversight to the New Jersey State Police.
- Governor Murphy enacted the Legislation.
- The State of New York rejected, and the dispute was decided by the United States Supreme Court where New Jersey prevailed.
- July 17th 2023, the professional, modern, well resourced NJSP took over port oversight in New Jersey.



2023 TRAINING DEVELOPMENTS

The reduced volume allowed us to catch up on training to give workers more potential opportunities.

In 2023 we issued 825 new certifications and 2,130 recertifications

That's new workers achieving multiple skills.

There is also a classroom training requirement.

- Hazardous cargo training
- Respect and dignity training
- Power industrial truck
- Terminal fundamentals training

On the classroom side, we were able to train or retrain nearly 2,000 workers.



2023 TRAINING DEVELOPMENTS

	Certifications	Re-Certifications	Total
HUSTLER DRIVER	133	467	600
STRADDLE CARRIER	86	174	260
CRANE OPERATOR	27	59	86
TOP LOADER	73	113	186
STACKER (DS, RS, HC)	88	240	328
NOELL CARRIER	34	63	97
YARD CARRIER	64	6	70
EMPTY HANDLER	106	148	254
FORKLIFT	152	682	834
RTG/TRANSTAINER	36	107	143
SHUTTLE SPRINTER	6	42	48
RAIL MOUNTED GANTRY	20	29	49
	825	2130	2955

Annual training spend - \$10 – \$15 Million per year



Community Outreach

- The most significant stride we've made as a port Community in the past 10 years.
- We went from the port being shut down with protest for not providing job opportunities, to having frequent job fairs and working with local educators and institutions on how local residents can prepare themselves for work opportunities in the supply chain.
- Hilary McCarron of the Port Authority leads the CPP Workforce Development Committee.
- Please reach out to Hilary if your organization would like to participate in the Job Fairs



Community Outreach

City of Newark - Commission on Homelessness.

- Initiated by Mayor Baraka. The CEO of PNCT is the Co-chair of the Commission.
- SANYNJ was asked to join as a Commissioner
- SANYNJ contribution has been mostly along the lines of organizational management and communication.
- Hope Village 2. A complex built from shipping containers modified to look like apartments to help people facing chronic homelessness get on their feet. The success of the program is in the numbers. Newark has reduced homelessness in their city by over 50%. They've been recognized nationally as a model on this issue and I'm proud that the port community can participate.



Port of New York & New Jersey



Council On Port Performance

*A Collaborative Effort
for a Collective Change*

2024 Priorities



COUNCIL ON PORT PERFORMANCE

Members:

- Port Authority of NY&NJ – Co Chair
- Shipping Association NY&NJ– Co Chair
- Metropolitan Marine Maintenance Contractors
- Marine Terminal Operators (3)
- International Longshoremen’s Association
- Trucker Associations (2)
- Rail Operators (2)
- Beneficial cargo owners (3)
- NVOCC’s
- US Customs
- US Coast Guard
- CES Operators
- Ocean Carriers (2)
- Chassis Owners (3)
- MARAD – Maritime Administration
- NJTPA
- Work Force Development
- Warehousing Association



CPP Update 2024 Priorities



- **10 year Anniversary!**
- **Meetings in 2024 continue monthly, unless industry trends warrant an additional cadence for further collaboration**
- **Prioritize long term issues related to environmental policy, land use improvements, chassis availability measures, appointment system analysis, and infrastructure development**
 - **Appointment Systems at Marine Terminals**
 - **Place a focus on infrastructure, specifically utility and electric charging capabilities through NJ and broader region**
 - **Further develop ESG (Environmental, Social Justice, Governance) policies, important to many companies and stakeholders**
 - **WORKFORCE DEVELOPMENT !!**
 - **Port Marketing with Marine Terminal Operators**



CPP Update



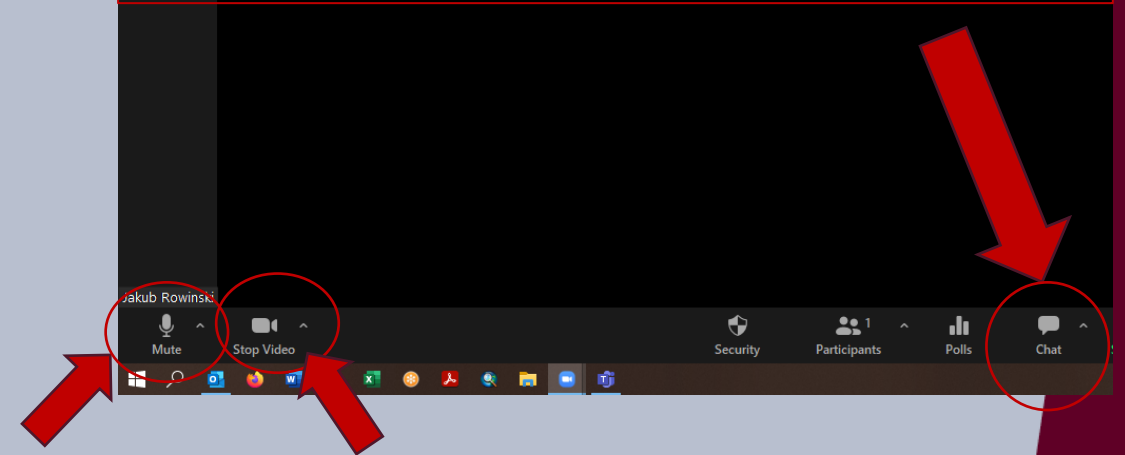
Thank you !



April Freight Initiatives Committee



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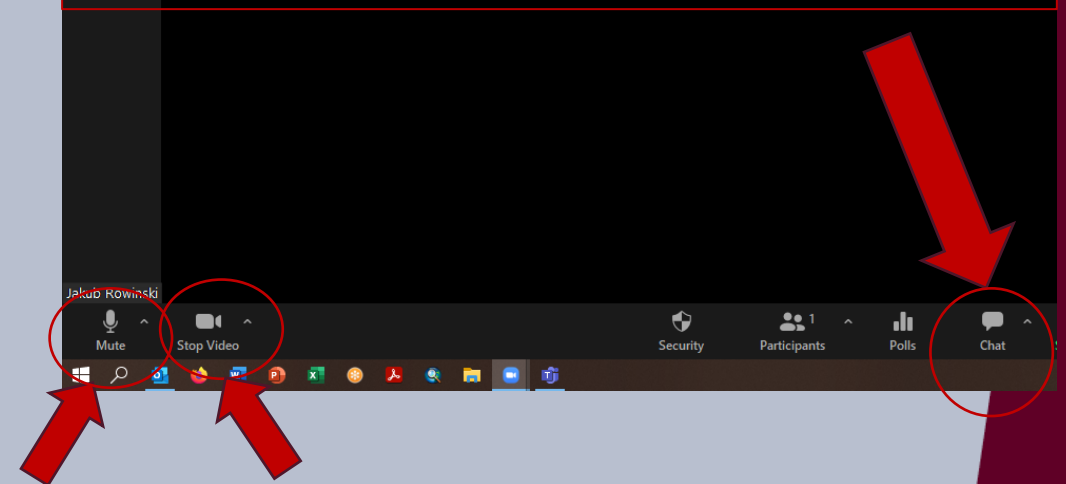


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